

GIANMARCO GABRIELE MARCHIONNA

M: +39 3456369844 - E: ggmarchionnapro@gmail.com – ggmarchionna@altapec.it

LinkedIn: [Gianmarco Gabriele Marchionna](#)

Place and date of birth: Castellaneta (TA), 28/05/1996

PROFESSIONAL EXPERIENCE

Business Integration Partners – Bip S.p.A. | Rome, Italy 09.2021 – Ongoing

Security Consultant, Cyber Strategy & Resilience

- Cybersecurity Strategy for Industry and Government
- Information Security Management and Compliance activities

SSML Bona Sforza | Bari, Italy 05.2022 - Ongoing

Adjunct Professor - Cybersecurity & Cybercrime Lab (IUS/13)

- Cybersecurity Policy for Private and Public entities, Compliance, Cybersecurity Standards and Norms

Deloitte Risk Advisory | Rome, Italy 07.2021 – 8.2022

Analyst II, Cyber Strategy CPP (Industry)

- Cybersecurity Strategy for industry clients: energy, telco, defense, automotive
- Information Security Management, compliance with the National Cyber Security Perimeter (L.133/2019), compliance with the Golden Power (DL. 21/2012): Security Assessment, Incident Management, Procurement, Risk Management
- Data classification & Privacy, Security by Design, Disaster Recovery Plan
- Awareness Programs for Executive Staff

Analytica for Intelligence and Security studies | Turin, Italy 01.2022 - Ongoing

Vice-President

- Institutional Relations, Stakeholder Engagement, and Public-Private Partnership
- Energy research and policy brief supervisor, Geo-economics Dept.
- Coordinator, Energy Security Policy Course

Secretary-General (01.2021-12.2021)

- Institutional and Public Affairs, Partnership, and Project Liaison
- Research analysis, Energy research supervisor

Junior Intelligence Analyst (01.2021-12.2021)

- Research analysis, OSINT, forecasting scenarios
- Topics: energy security and cyber issues, geo-economics, defense

World Energy Council Italy | Rome, Italy 02.2021 – 07.2021

Energy Research Analyst

- Research and Policy report and drafting on energy scenarios
- Public Affairs, Communication, Stakeholder Engagement
- Topics: Hydrogen, GNL, energy communities, technology, digitalization, CCUS, climate action
- Assistant Coordinator of IFEC - Italian Forum of Energy Community

Turismore srl | Matera, Italy 03.2018 - 09.2019

Public Affairs Officer

- Soft Brand of Boutique Hotel
- Public Affairs, Stakeholder Engagement and Institutional Relations

Consules | Rome, Italy – New York, USA 09. 2018 - 04.2019

Head Delegate, Deputy Chief of Logistics

- National Model United Nations (New York), Model United Nations (Rome)
- Event management and project liaison, public affairs, negotiation training
- Management of Diplomatic meetings at the UN HQ in New York, with Ambassadors, NGOs, and diplomatic advisors

Consules | Rome, Italy – New York, USA 01. 2017 - 06.2017

Traineeship - National Model United Nations

- UN Security Council Delegate, UN General Assembly, Delegate
- Support to Diplomatic meetings at the UN HQ in New York, with Ambassadors, NGOs and experts

Apulia Regional Parliament of Students, Bari, 2014/15.

Press Officer and Deputy President of the Energy and Environment Committee

EDUCATION

Cefriel, Politecnico di Milano | Milan, Italy 09.2021-07.2022

Executive Course in Cybersecurity Management

Corporate Training with Deloitte Risk Advisory s.r.l.

Thesis: Advisory service to ensure Telco Compliance with the National Cyber Security Perimeter”

Grade: 110/110

LUISS Guido Carli University | Rome, Italy 11.2021-06.2022

Executive Course in Private-public partnership Management

Organized in collaboration with AREXPO Milano – Italy

Grade: 30/30

LUISS Guido Carli University, Edison Spa | Rome, Italy 09.2020-04.2021

Executive Course “Edison Energy Camp”

Organized in collaboration with World Energy Council – Italy

Thesis in “Energy Transition Scenarios”

Grade: 29/30

LUISS Guido Carli University | Rome, Italy 09.2020-04.2021

Executive Course in Strategic Affairs and National Security

Organized by the Department of Information and Security (DIS) of the Prime Minister's Office

Thesis in Energy Policy, "Hydrogen as strategic carrier for Italy”

Grade: Passed with merit

RUDN University | Moscow, Russia 02.2020 - 06.2020

Scholarship, Joint Program with the University of Bologna

Energy Diplomacy, International Political Economy, Strategic studies

Grade: 30/30 cum laude

University of Bologna | Forlì, Italy 08.2019 - 07.2021

MA in International and Diplomatic Sciences – Major in Politics and International Security

Thesis in International Political Economy (IPE), "Energy governance in the transition: a multilevel analysis of the paradigm shift”

Grade: 110/110

Södertörn University - Stockholm, Sweden | 01.2018 - 06.2018

Erasmus+ scholarship, School of Political and Social Science

International Relations, social psychology, and project management

University of Florence | Florence, Italy 09.2015 - 04.2019

BA in Development Economics and International Cooperation

School of Economics & Management, joint program with Political Science

Thesis on Disarmament and deconstruction of armed conflicts

I.I.S.S. GB Vico | Laterza (TA), Italy, 09.2010 - 07.2015

Applied Sciences, High School Diploma

Additional training activities

ISPI – Istituto per gli Studi di Politica Internazionale | Milan, Italy 09.2021-09.2022

Future Leaders Program 2022

Organized in collaboration with Boston Consulting Group – Italy

Centre for Defense Higher Studies (CASD, ISSMI) | Rome, Italy 10-11.2020

41° COCIM, Civil-Military Cooperation Course

University for Foreigners of Perugia, Fondazione Eni Enrico Mattei (FEEM) | Milan, Italy 08. 2020.

Global Diplomacy for Energy Transition in Africa (GlobDETA Program)

International Business Management Institute | Berlin, Germany 03.2020.

Project management, Change management, Risk Management, Leadership & Team Development

Project Management Certificate

NATO Multinational CIMIC Group | Motta di Livenza (TV), Italy 02.2020.

University of Florence | Florence, Italy | 06.2019

Understanding and managing conflicts in organizations, Scholarship winner

Led by the Friedrich Glasl, economist, organizational consultant, and conflict researcher.

Instytut Współpracy Regionalnej, Institute of Regional Cooperation | Gdynia, Poland 10.2016

Erasmus+ Youth Pass Exchange, Eco Energy program

Environmental economics and green energy innovation

PUBLICATIONS

E. De Sisti, G. Marchionna (2022), [Energia e crisi: le implicazioni sulla Strategia Energetica Nazionale](#), Analytica for intelligence and security studies, ISSN 2784-8760 (Goeconomia)

G. Marchionna (2022), [L'idrogeno: vettore di rilevanza strategica per l'Italia](#), Analytica for intelligence and security studies, ISSN 2784-8760 (Goeconomia)

G. Marchionna (2021), La politica energetica USA nell'era post Trump: quali possibili conseguenze euroatlantiche, in "[L'America di Biden e il mondo che cambia](#)", Europa Atlantica e START InSight, ISBN 9788832294071

G. Marchionna (2020), [Energy Diplomacy: il ruolo di Eni nel Mediterraneo](#), Analytica for intelligence and security studies, ISSN 2784-8760 (Goeconomia)

G.G. Marchionna (2020) e prefazione di Mario Caligiuri, [Scenario Energetico Post Covid-19](#), SOCINT, ISBN-13 (15)979-12-80111-07-4 – Selezionata in *Camera dei Deputati*, [Prospettive e profili della sicurezza energetica nazionale](#), *Documentazione e Ricerche n.127*, 24 Novembre 2020.

Online contributions

G. Marchionna, E. De Sisti (2022), [Da chi importa petrolio l'Italia](#), RiEnergia.

G. Marchionna (2021), [Energy security e transizione: la dimensione euroatlantica](#), Europa Atlantica;

G. Marchionna (2021), [Green Acceleration: le implicazioni pandemiche sul mercato energetico e le strategie goeconomiche](#), Europa Atlantica;

G. Marchionna (2021), [Dal G7 al G20: come la sfida climatica spinge la cooperazione transatlantica](#), Europa Atlantica;

G. Marchionna (2021), [Europa e Gas: rally dei prezzi e lesson learned](#), Europa Atlantica;

G. Marchionna (2021), [USA-UE: La partita dell'energy security](#), ISPI;

G. Marchionna, A. Prina Cerai (2020), [Terre rare sempre più strategiche](#), ISPI;

G. Marchionna (2020), [Internet of Energy: è competizione globale](#), ISPI;

G. Marchionna (2020), [Geopolitica dell'idrogeno](#), ISPI;

G. Marchionna (2020), [Energia: un Risiko tutto italiano](#), ISPI;

G. Marchionna (2020), [Perché l'approvvigionamento petrolifero è una questione geopolitica, oltre che economica](#), RiEnergia.

LANGUAGES

Italian - mothertongue

English - Advanced B2/C1

French - B1

Russian - A2

IT SKILLS

- Microsoft and Adobe Packages
- Data analysis software (Stata, SPSS)
- Open-source tools for OSINT
- SOCMINT through direct search or third-party tools (Maltego, Videris)
- Illustrator, SharePoint, Canva, Mailchimp, Eventbrite
- Windows, Ubuntu, iOS, Android,
- C++, html

MEMBERSHIPS:

- Junior Fellow, Centro Studi Americani
- Board Member, Alumni LUISS School of Government
- Cultura Italiae Young
- MSOI Roma
- UNICEF Taranto
- SOCINT – Società Italiana di Intelligence